



# Mountainwood HOMES

**T**he award-winning, design-build team at Mountainwood Homes renovates the old and builds the new around Portland and Southwest Washington. Their talented team has a reputation for providing extraordinary client care and attention to every design detail. Mountainwood has been voted the Remodeler of the Year three times in the past seven years, and their collaborative team is motivated beyond mediocrity.

We asked Robert Wood, owner/president of Mountainwood Homes, tells us about the growing company and what sets their team apart.

## What is your business and what services/products do you offer?

Mountainwood Homes is a design-build contractor that specializes in remodeling and custom home building. Specifically, we remodel kitchens, bathrooms and whole houses, as well as build additions, ADUs, outdoor living spaces, and custom homes.

## How did you get involved in this business?

We have deep roots in this business. I grew up in a construction family, so it's been in my blood; my dad is a general contractor, and he put me to work when I was twelve.

My wife Heather grew up in a real estate family, so we've been tied to this business forever. We previously worked for a luxury home builder, and we started Mountainwood Homes in 2008 out of necessity to feed our family. We took on small jobs for family and friends and gained momentum. The rest of our team has similar stories. During a recent meeting, we went around the room to add it up, and our team has over 506 years of collective experience in the industry.



## What is unique about your business? (What sets you apart from your competition?)

We view ourselves as a customer service company that happens to build great things.

It's not just about the hammer and nails for us; We're thinking about the entire experience and how our client feels throughout the assembly of their project.

Our clients are excited to get started and want expert guidance to solve their home's challenges, but they often ask us the question, "What's the next step?" They want a plan and to be shown the way. We have a team of experts that guide them every step of the way – from designing the space, visualizing it in 3D, to selecting materials, getting through the permitting process, all the way through construction.

We help homeowners realize the potential in their home – whether it's in their existing home or something new to them.

## Tell us about your team.

Right now, we have 32 people on the Mountainwood team to help bring a project to life.

The process starts by inviting one of our Project Developers out to see the project and understand the frustration with the space. That's how the relationship begins. We have a group of Project Developers who identify the pain points, and then we bring in the Design team to create solutions for the pain.

Then our clients work with our award-winning design team to figure out their personal style and how it will mesh with the style of home and fit within their budget.







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Our Project Managers manage the day-to-day construction in our client's home. They are incredibly seasoned and bring their industry experience and time in the field to each project.

There's also the behind-the-scenes team helping to take care of everything for our clients – from getting permits, taking care of warranty, to marketing and making us look good. They're the glue that keeps it all together.

**Any additional comments/info you'd like to include regarding your business?**

We're active members of our local Home Builders Association. You can meet the team at an upcoming home show or better yet, walk through one of our completed whole-house remodels in West Linn on the Tour of Remodeled Homes on March 14-15!



## CONNECT WITH MOUNTAINWOOD HOMES

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